

# Weathering the Storm: Preparing for and Responding to Weather -Related Disasters

A Framework for Preparedness and Resilience



#### Meet the Panelists



Betty Coulter,
MSL, ARM-P
Senior Risk Control Manager

Senior Risk Control Manage Safety National



Dr. Tony Harris, Ph.D, CRM

Risk Manager City of High Point, North Carolina



Angela Pillsbury

National Business Development Cotton Global Disaster Solutions











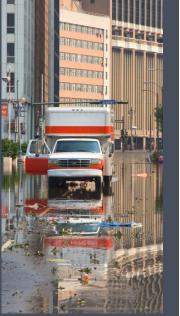














## **Understanding Disaster Events**

#### Types of Disaster Events

Disasters can be natural, such as earthquakes, floods, fires, and hurricanes, or man-made, such as industrial accidents. Both can have wide-reaching impacts on communities.

#### **Impact on Communities**

Disasters often result in loss of life, damage to property, and disruption to daily life. Communities face significant challenges during and after these events.

#### Importance of Preparedness

Preparedness, rapid response, and recovery are crucial in reducing the impacts of disasters and enabling communities to recover effectively.

#### Recovery

The importance of partnerships is crucial in rescue and recovery efforts. Disasters overwhelm the capacity of any single organization, municipality, or insurer.



## The Maui Fire Tragedy



#### **Devastation in Lahaina**

The fire destroyed homes and historic sites, leaving Lahaina deeply scarred and its residents displaced.



#### **Emergency Response Efforts**

Widespread and rapid emergency actions were taken to aid survivors and mitigate further damage.



#### **Lessons in Preparedness**

The disaster highlighted the importance of improved readiness and resilience for future emergencies.



## Flooding in the Western North Carolina Mountains

Western North Carolina's 2024 flooding event, fueled by Hurricane Helene, stands as a stark reminder that inland communities face escalating risks from extreme weather, especially as climate change intensifies rainfall.







## Flooding in the Western North Carolina Mountains

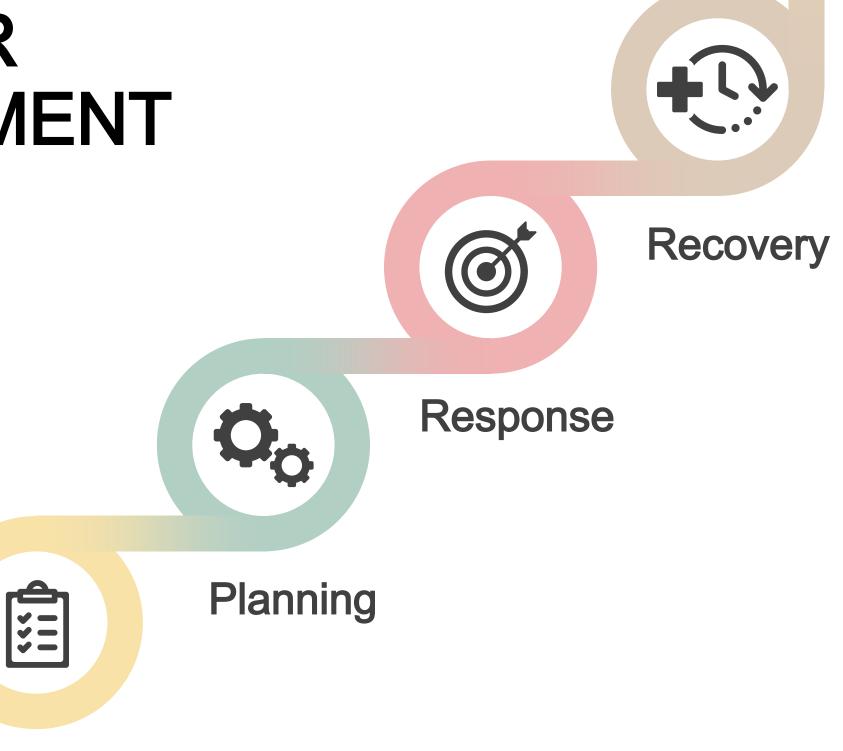
#### Flood Impact Overview

- Historic rainfall reached 31 inches
- Over 126,000 homes affected
- More than 6,000 miles of roads damaged
- Around 1,000 bridges impacted
- Human toll includes 100+ deaths
- Thousands of people displaced
- Endangered salamander habitats lost
- Few inland evacuation plans exist
- Less than 3% have flood insurance
- Climate risks and infrastructure weaknesses
- Delays in aid response



# DISASTER MANAGEMENT CYCLE

**Evaluation** 





## Insurance's Role in Disaster Planning and Recovery

- 1. Effectively mitigate risk through comprehensive insurance solutions.
- 2. Safeguard assets, liabilities, and essential business functions.
- 3. Strengthen financial resilience and support uninterrupted operations.
- 4. Encourage proactive evaluation and preparedness for potential risks.
- 5. Handle claims arising from negligence appropriately.
- 6.Lower costs associated with casualty and workers' compensation claims.



### Insurance Gaps in the Face of Disaster

Specific Exclusions in Standard Policies Flood and Earthquake Damage – Standard property policies generally exclude these perils

Business Interruption (BI) Limitations – BI often won't respond if the underlying peril is excluded

Review limits and sub-limits

Underwriting may include regional exclusions

Contingent
Business
Interruption
(CBI)
Challenges

Supply Chain Risk – Disruptions at suppliers/customers are often excluded unless peril is covered.

Flood-Related Exclusions – CBI denied if flood damage is excluded at the supplier location

Narrow Triggers – Many CBI require direct physical damage from a covered peril



# Emerging Trends Influencing Insurance & Preparedness

Climate Change

Rising Premiums & Market Instability – Insurers exiting volatile markets (CA, FL, LA)

Expansion of Coverage Gaps – Climate-driven perils like floods/wildfires are increasingly excluded

Mitigation Incentives – Discounts and better coverage for businesses with robust preparedness

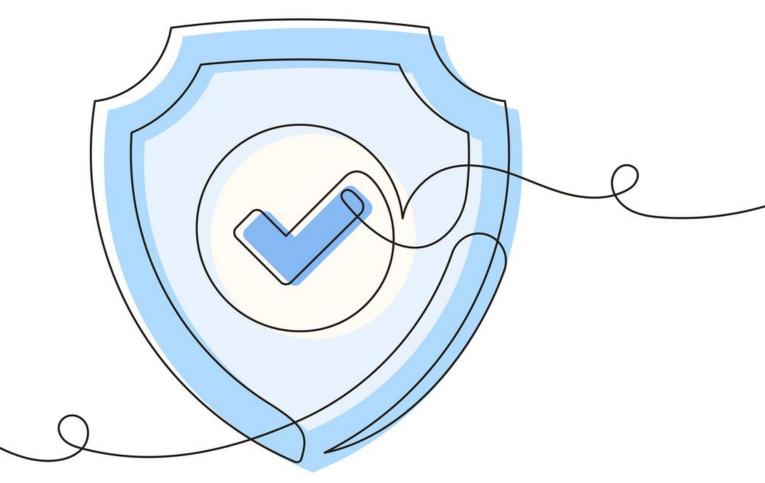
Technological Advancements (Insurtech) Advanced Risk Modeling & Analytics – AI, ML, and big data improve risk prediction and preparedness decisions

Parametric Insurance – Automatic payouts triggered by predefined events (e.g., wind speed, rainfall, temperature, and heat index)



# Advantages of Adopting a Holistic Insurance Strategy

- Supports financial security
- Contributes to optimal resource utilization
- Enhances preparedness
- Streamlines FEMA recordkeeping
- Builds greater resilience and recovery efforts
- Establishes guidance for policymaking





## What is Business Continuity?











It Is a Proactive Process Outline
Strategies to
Maintain
Essential
Functions

Requires Collaboration Requires Critical Thinking Requires
Support on
All Levels



## Importance of Business Continuity Planning

- Minimizes downtime and financial losses during crises
- Helps to mitigate reputational harm
- Enhances stakeholder confidence
- Enhances compliance with requirements





## **Key Terminology**

**Business Impact** Maximum Disaster Recovery Analysis (BIA) Tolerable Recovery Time (RTO) Downtime (MTD) **Recovery Point Levels of Criticality** Dependencies Recovery Objective (RPO) Internal and Frequency, Strategies Seasonality, Impact External SAFETY NATIONAL

## Regulatory Requirements

Building a plan requires an understanding of any applicable regulatory requirements.



## Legal Considerations









FINES AND LEGAL REPERCUSSIONS FROM NON-COMPLIANCE



## 5 Phases of Business Continuity Management

Project Management Risk Analysis Plan Development Implementation **Testing** 



## Roles and Responsibilities



Define roles and responsibilities.



Clearly assign tasks to team members



#### Communication



Effective communication is a must with external and internal stakeholders.

#### **External Examples**

- County EOC
- Media
- Police
- Regulatory Agencies



### Writing Clear Procedures

Clear

Concise

Accessible

Include Various Scenarios

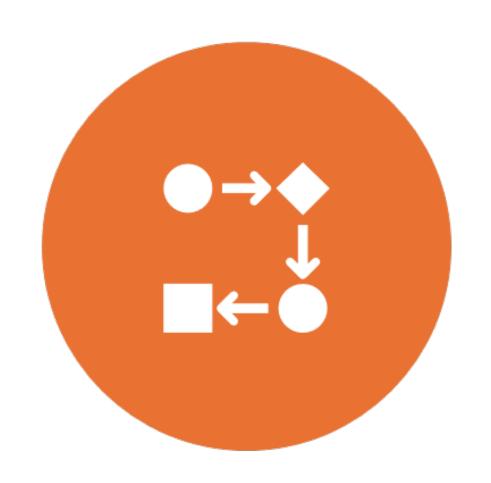


## Succession Planning





## **Recovery Strategies**





STEP-BY-STEP APPROACH

UTILIZE A PRIORITY SYSTEM



## Continuous Training and Awareness



Provide ongoing training and awareness.



Conduct regular drills.

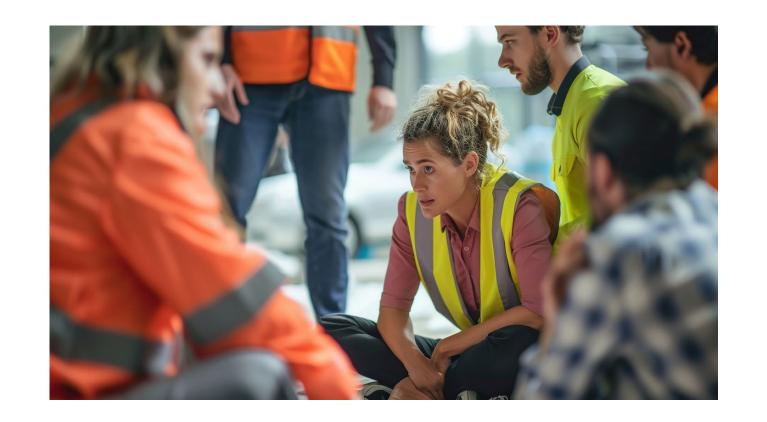


Facilitate multiple tabletop exercises.



## EOC and Emergency Response

- Central Command and Control Systems
- Leaders of a jurisdiction or organization coordinate information
- Physical, virtual, or hybrid
- National Incident Management System (NIMS)
- Incident Command System (ICS) is a component of NIMS





#### Additional Points to Consider

- Form teams IT Crisis Response, IT Communications
- Do not forget about change management! Assign a scribe for the incident.
- Backups Disaster Recovery Playbooks
- Exercise, can IT meet RTOs?
- After Action Report Incident Tracking





## What to Look for in a Recovery Partner (Pre -Loss)

#### 1. NATIONAL COMPANY

National Company - Primary/Secondary

#### 2. SERVICES

#### **RESTORATION**

- Water Damage Restoration
- Fire Damage Restoration
- Structure Cleaning
- Content Cleaning, Manipulation & Inventory

#### CONSTRUCTION

- Reconstruction
- Emergency Board-Up & Temporary Shoring

#### **ROOFING**

- Temporary Roofing
- Roof Replacement
- Roof System Repairs

#### **ENVIRONMENTAL**

- Asbestos Abatement
- Mold Remediation
- Biohazard and Forensic Response

#### **FACILITY SUPPORT SERVICES**

- Emergency Power and Water
- HVAC Duct Cleaning
- Temporary Facilities
- Emergency Food Services



## What to Look for in a Recovery Partner (Pre -Loss)

#### 3. PRE-LOSS PROGRAM

- Understand Contract Mechanism
  - Pre-negotiated rates
  - FEMA Guidelines
- Statement of Values
- Pre-Loss Planning Deliverable
  - Gather information on SOV properties
  - Identify high-risk, priority needs and loss history
  - Identify catastrophic/large event needs
  - Weather reporting
  - Program rollout

#### 4. DOCUMENTATION PROCESS

- Written scope of work
- Rough Order Magnitude (ROM)
- Project status reports
- Certificate of Completion

#### **BENEFITS**

- Minimize business interruption and size of claim
- Priority response during community-wide disasters
- 24/7 event monitoring that may impact your facilities
- Pre-negotiated pricing
- Agreed-upon response time
- Damage assessments and Scope of Work within 48-72 hours
- Tabletop exercises

## What to Look for in a Recovery Partner (Post -Loss)



#### LOSS OCCURS

- Notify broker
- Engage Disaster Recovery Partner
- Take measures to prevent further damage



## PHASE I: MITIGATION

- Begin mitigation and stabilization
- Shape site safety plan and secure the work areas
- Develop a Rough Order of Magnitude and Scope of Work
- ROM and Scope are approved by the client



## PHASE II: RECONSTRUCTION

- All secondary damage has been contained
- Reconstruction estimate prepared and submitted to client for approval



## What to Look for in a Recovery Partner (Post -Loss)

#### FINAL WALKTHROUGH

- Site walk with key stakeholders for any punch list items
- Certificate of Completion executed

#### PROJECT CLOSE OUT

Review loss with account manager

#### **KEYS TO SUCCESS**

- Safety and security
- Engaging a qualified and vetted disaster recovery partner
- Open communication
- Accurate documentation and photographs for insurance



