

Specialists in Workers' Compensation Since 1942



# Safety National Excess Workers' Compensation

**A.M. Best Rating A (Excellent) Financial Size Category XI**  
A subsidiary of the Delphi Financial Group



**Proceed with Safety**

Safety National underwriting forms are available at [www.safetynational.com](http://www.safetynational.com).

## The Benefits of Choosing Safety National

### **A.M. Best Rating: A (Excellent)**

Financial Size Category XI (policyholders' surplus of \$750 million to \$1 billion)

### **Subsidiary of Delphi Financial Group, Inc.**

NYSE: DFG

### **Longevity and Experience**

Unique knowledge gained from 70 years in the industry. Our underwriting staff has an average of more than 15 years of experience.

### **Expertise**

Centralized department of flexible underwriting specialists dedicated to excess workers' compensation

### **Customer Loyalty**

Safety National averages 93% annual retention of existing policyholders

### **Ease of Doing Business**

Dedicated staff available to assist policyholders and quickly turn around requests. Digital applications and solutions provide greater efficiency.

### **Supporting Products**

Large Casualty Program, Public Entity Multi-Line Program, Self-Insured Bonds, Loss Portfolio Transfers (LPT), TEXcess®, Treaty Reinsurance, Alternative Risk Programs and Risk Control Services

# Safety National has provided Excess Workers' Compensation coverage to self-insured employers since 1942, longer than any other provider in the United States.

For almost 70 years, we have built partnerships with brokers and policyholders to provide them with the best specialized insurance solutions available in the self-insured arena.

## Target Classes

### Public Entities

Municipalities, Schools, Counties,  
Water Districts, Hospitals

### Light & Medium Manufacturing

### Healthcare

Hospitals, Nursing Homes

### Hospitality

Hotels, Restaurants

### Wholesale Distributors

### Technology

### Retail

### Tribal Gaming

### Gaming Operations

## BENEFITS OF SELF-INSURED WORKERS' COMPENSATION

Our policyholders have discovered that self-insurance just makes sense. Self-insurance offers what today's employers need in a risk management program: more control, aggressive claims management and improved cash flow advantages not found in first dollar programs.

## HERE IS WHAT SOME OF OUR BROKERS ARE SAYING ABOUT US:

*"The combination of depth of experience, quality of people across underwriting, marketing, claims and management and a willingness to find a way to solve problems without compromising financial results keeps Safety National at the very top of the list of all carriers in my office, regardless of coverage written."*

*"We appreciate the personal approach and professionalism that is provided by the staff from all levels. This helps make the 'team' approach work a great deal better when we provide our services to our customers."*

*"Contrary to the signs I often see in offices, a crisis on our client's part DOES constitute an emergency on our part. One of the things that I have enjoyed about working with Safety National is the quick response of their underwriters and management."*

*"I have enjoyed a long term relationship with Safety National. You are the elite."*

## Safety National's Excess Workers' Compensation Product

- Specific and aggregate coverage available
- Stand-alone self-insured and groups
- Unbundled claims environment  
*Choose quality TPA services from approved providers*
- Admitted carrier in all 50 states, the District of Columbia and Canada
- Multi-year terms available
- Retentions starting at \$250,000 per occurrence  
*Subject to class of business and jurisdiction in which coverage is desired*
- Statutory limits available

For additional information, applications and links to our sister companies, please visit our website at [www.safetynational.com](http://www.safetynational.com) or email us at [info@safetynational.com](mailto:info@safetynational.com).

## Safety National

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